#### COMPARATIVE STATEMENT OF INCOME AND EXPENSE

| FOR THE | <b>PERIODS</b> | INDICATED    | <b>BELOW</b> |
|---------|----------------|--------------|--------------|
|         |                | 12 mos ended | 12 mos       |

| FOR THE PERI  | ODS | 12 mos ended | υ. | 12 mos ended |
|---|-----|--------------|----|--------------|
|   |     | 12/31/2023   |    | 12/31/2022   |
| GROSS INCOME  |     |              |    |              |
| Interest on Loans   | \$  | 1,664,049    | \$ | 1,664,049    |
| Income from Investments   |     | 905,111      |    | 905,111      |
| Fees & Miscellaneous Income                                     |     | 715,843      |    | 715,843      |
| TOTAL GROSS INCOME  |     | 3,285,003    |    | 3298,003     |
| <u>EXPENSES</u>   |     |              |    |              |
| Compensation & Benefits   |     | 1,624,824    |    | 1,624,824    |
| Association Dues  |     | 16,950       |    | 18,115       |
| Meetings & Conferences  |     | 29,867       |    | 29,867       |
| Office Occupancy  |     | 182,533      |    | 182,533      |
| Office Operations Expenses                                      |     | 978,230      |    | 978,230      |
| Education & Promotion   |     | 16,265       |    | 16,265       |
| Loan Servicing Expense  |     | 85,394       |    | 85,394       |
| Professional & Outside Services                                 |     | 115,201      |    | 115,201      |
| Provision for Loan Loss   |     | 119,422      |    | 119,422      |
| Federal Supv./Examination Expense                               |     | 26,604       |    | 26,604       |
| Other Operating Expenses  |     | 17,970       |    | 17,970       |
| TOTAL OPERATING EXPENSES  |     | 3,213,260    |    | 3,213,260    |
| NET OPERATING INCOME (LOSS)                                     |     | 71,743       |    | 71,743       |
| OTHER Non-operating (Expense) Income Gain on Sale of Securities |     | 109,555      |    | 109,555      |
|   |     |              |    |              |

| NET INCOME (LOSS)              | \$<br>100,921 \$ | 100,921  |
|--------------------------------|------------------|----------|
| Dividends                      | (80,377)         | (80,377) |
| Gain on Sale of Securities     | -                | -        |
| Non-operating (Expense) Income | 109,555          | 109,555  |
|                                |                  |          |

#### COMPARATIVE ANALYSIS OF CAPITAL AND RESERVE **ACCOUNTS**

#### **AS OF DECEMBER 31, 2023 AND 2022**

12/31/2022

599,691 \$

12/31/2022

76,794

599,691

|   | IDISTINGUE         | IDISTINGUE |
|---|--------------------|------------|
| REGULAR RES ERVE                          |                    |            |
| (Account 93100)                           |                    |            |
| Balance - beginning of period             | \$<br>501,204 \$   | 501,204    |
| Balance - end of period                   | \$<br>501,204 \$   | 501,204    |
| UNDIVIDED EARNINGS                        |                    |            |
| (Account 94000)                           |                    |            |
| Balance - beginning of period             | \$<br>5,842,191 \$ | 5,842,191  |
| Net Income (Loss) for period              | <br>100,921        | 100,921    |
| Balance - end of period                   | \$<br>5,943,112 \$ | 5,943,112  |
| ALLOWANCE FOR LOAN LOSSES (Account 71900) |                    |            |
| Balance - beginning of period             | \$<br>657,130 \$   | 657,130    |
| Additional Provision                      | 119,422            | 119,422    |
| Write-offs for Period                     | (253,655)          | (253,655)  |
|   |                    |            |

### ACCUMULATED UNREALIZED

Balance - end of period

#### GAINS/LOSSES (Account 94500)

Recoveries on Written-off Loans & Other

| GAINS/LOSSES (Account 94500)  |                      |             |
|-------------------------------|----------------------|-------------|
| Balance - beginning of period | \$<br>(434,841) \$   | 434,841     |
| Change for period             | <br>(3,268,309)      | (3,268,309) |
| Balance - end of period       | \$<br>(3,703,150) \$ | (3,703,150) |
|                               |                      |             |

# VOLUNTEERS – BOARD OF DIRECTORS

| Aida Garcia      | Chairperson     |
|------------------|-----------------|
| Maria Castaneda  | Vice Chair      |
| Patricia Smith   | Board Treasurer |
| William Kee      | Board Secretary |
| Dell Smitherman  | Board Member    |
| Charisse Simpson | Board Member    |
| Jean Joachim     | Board Member    |

# SUPERVISORY COMMITTEE MEMBERS

| Gina Newton       | Chair      |
|-------------------|------------|
| Jean Turner Kelly | Vice-chair |
| Peter Vanamee     | Member     |
| Charlotte Hackett | Member     |
| Victor Freytas    | Member     |
| Anthony Garcia    | Member     |

# **ADMINISTRATION**

| Kathya Pierre       | Chief Executive Officer |
|---------------------|-------------------------|
| Anastasia Wallace   | Senior Operating        |
|                     | Officer                 |
| Peri Rollsen        | Accounting Supervisor   |
| April Henry         | MSR/ Teller Supervisor  |
| Samantha Dorsainvil | MSR/ Teller Supervisor  |

# OFFICE STAFF

| Yelizaveta Agadzhanova | Yvonne Lozada       |
|------------------------|---------------------|
| Felipe Arroyo          | Karen Nunez         |
| Teresa Edwards         | Sarah Parkes        |
| Rigoberto Fermin       | Christopher Ramlall |
| Tanjina Hafiz          | Shanel Richards     |
| Fazeela Hussain        | Raven Slaughter     |
| Kaina Jean -Baptiste   | Sandra Willmore     |









# 2023 ANNUAL REPORT



# 1199 SEIU FEDERAL CREDIT UNION

498 7TH AVENUE, 2<sup>ND</sup> FL

NEW YORK, NY 10018

WEBSITE: WWW.1199FEDERALCU.ORG

TEL: (212) 957 - 1055

EMAIL:MEMBERSERVICES@1199FEDERALCU.ORG

#### **CEO'S MESSAGE**

Welcome to our 84th annual meeting, I am Kathya Pierre, CEO of 1199 SEIU Federal Credit Union. It is my role to implement approved policies and to ensure that the goals established by the Board of Directors are met. I've been very lucky to have a great staff to assist me.

Our Credit Union continues to remain financially healthy despite the state of the economy, and we are optimistic that 2024 will be as successful as the last. We understand how outside forces can affect you, and we encourage members to look at our financial products to see if there is a way we could lower their loan payments. We also encourage you to utilize our Remote Deposit Capture (RDC) features to help you save time and effort commuting to the credit union. As promised last year, our goal was to increase the membership and expand our products and services, and we have done just that. I'm happy to report that we have applied to our regulators to expand our field of membership. We also added to the products being offered. To name a few, we added a Certificate of Deposit program as a way of giving back to our members with competitive rates. We added a couple of new loan types, (eg. Birthday, Loyalty, Emergency, etc.) and we have done just that.

I would like to remind you that we are here for you and your immediate family members, as we've always been. Please reach out to us and share your stories so we can craft a solution that is in your best interests.

While the world has changed a great deal, our commitment to serve you has never been stronger. We are working tirelessly on new initiatives intended to improve how we serve you and your financial needs.

On behalf of my staff and myself, thank you for continued loyalty and for choosing 1199 SEIU Federal Credit Union as your trusted financial partner. We look forward to a long and healthy relationship with you.

## **CHAIR'S MESSAGE**

I would like to say that it is an honor and a privilege to represent the members of 1199 SEIU Federal Credit Union. All of us on the board are members of the credit union just like you. We have a vested interest in not just the financial success of our credit union, but the well-being of our fellow members. Our top priority as board members is to guide and support the management and employees in ensuring that the mission and values of 1199 SEIU Federal Credit Union are upheld.

1199 SEIU Federal Credit Union is better than a bank! We are better than a bank because we are a credit union. You are not a customer; you are a member-owner. You have a say in what we do.

We took some very important steps to attain our long-term goals of serving you and we will continue to do so. Every goal will have our members in mind. We have no other reason to exist, however, please be mindful that the loans that you borrow belong to the membership at large, which means, you, and all of us on the panel. We all have a fiduciary responsibility to keep our commitment when borrowing.

I would like to thank Our Chief Executive Officer, Kathya Pierre, and her staff, as well as my fellow board members and Supervisory Committee members. They are the supporting pillars of this organization.

Thank you for allowing me to continue to serve you!

#### SUPERVISORY COMMITTEE MESSAGE

Good evening, everyone and welcome to our 84th annual shareholders' meeting. I am Gina Newton, Chair of the Supervisory Committee. The Supervisory Committee is comprised of 5 volunteer members appointed by the Board of Directors and functions independently of Credit Union management. The other members are Anthony Garcia, Peter Vanamee, Charlotte Hackett, and Roberta Kenner.

The Supervisory Committee is responsible for the safety and soundness of 1199 SEIU Federal Credit Union by ensuring compliance with the Credit Union Act, Credit Union bylaws, and the National Credit Union Administration's rules & regulations. As an independent body, the Supervisory Committee ensures that the Board of Directors establishes policies and procedures that properly safeguard members' assets.

We are responsible for the "Annual Supervisory Committee Audit". This audit ensures compliance with generally accepted accounting principles and fair presentation of our financial statements. Since this is a major undertaking, the Supervisory Committee engaged the services of Anthony J. Simeone, Certified Public Accountant. We also oversee the Internal Audit function and investigate members' grievances not resolved to their satisfaction by management. The Supervisory Committee has contracted with Inclusiv a consulting firm who provides the internal audit function on behalf of the 1199SEIU Federal Credit Union supporting the Supervisory Committee and leadership with selected operations and accounting reviews on a monthly and quarterly basis and a report of findings provided quarterly to the Supervisory Committee Chair.

Because of our continuous monitoring of the Board of Directors & Management's activities, on-going Internal Reviews, and our Annual Supervisory Committee Audit we are confident that your money is safe. Also, the National Credit Union Administration Share Insurance Fund insures credit union accounts up to \$250,000. You are in Safe hands with 1199 SEIU Federal Credit Union

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# COMPARATIVE STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2023 AND 2022

|  | 12/31/2023   | 12/31/2022    |
|--|--------------|---------------|
| ASSETS                                   |              |               |
| Loans                                    | \$31,581,884 | \$ 28,136,688 |
| Less: Allowance for Loan Losses          | (784,964)    | (599,691)     |
| Net Loans                                | 30,796,920   | 27,536,997    |
| Cash                                     | 4,409,156    | 1,319,478     |
| Investments                              | 2,223,427    | 58,188,453    |
| Prepaid Expenses                         | 89,168       | 23,212        |
| Accrued Interest/Other Receivables       | 625,717      | 224,757       |
| Fixed Assets at Book Value               | 107,840      | 125,911       |
| Deposit in NCUSIF                        | 841,813      | 855,600       |
| TOTAL ASSETS                             | \$89,094,041 | \$88,274,408  |
| LIABILITIES                              |              |               |
|  | 74.750       | 65.426        |
| Payables and Clearing Accounts           | 74,758       | 65,436        |
| Line of Credit (LOC)                     | -            | 1,760,000     |
| Accrued Expenses                         | 63,816       | 133,358       |
| Dividends Payable Other Liabilities      | 0.060        | 0.050         |
|  | 9,069        | 9,059         |
| Deferred Income                          | 95,241       | 98,353        |
| TOTAL LIABILITIES                        | \$242,884    | \$2,066,206   |
| SHARES                                   | \$81,516,104 | \$83,467,035  |
| CAPITAL                                  |              |               |
| Statutory Reserve                        | 501,204      | 501,204       |
| Undivided Earnings                       | 9,988,521    | 5,943,113     |
| Accumulated Unrealized Gain/Loss         | (3,154,672)  | (3,703,150)   |
| TOTAL CAPITAL                            | \$7,335,053  | \$2,741,167   |
| TOTAL LIABILITIES, SHARES<br>AND CAPITAL | \$89,094,041 | \$88,274,408  |