

**COMPARATIVE STATEMENT OF INCOME AND EXPENSE
FOR THE PERIODS INDICATED BELOW**

	12 mos ended <u>12/31/23</u>	12 mos ended <u>12/31/22</u>
GROSS INCOME		
Interest on Loans	\$2,081,460	\$1,664,049
Income from Investments	1,053,948	905,111
Fees & Miscellaneous Income	641,030	715,843
Total Gross Income	<u>\$3,776,438</u>	<u>\$3,285,003</u>
EXPENSES		
Compensation & Benefits	1,789,191	1,624,824
Association Dues	18,875	16,950
Meetings & Conferences	79,779	29,867
Office Occupancy	182,665	182,533
Office Operations Expenses	881,337	978,230
Education & Promotion	22,173	16,265
Loan Servicing Expense	82,949	85,394
Professional & Outside Services	63,820	115,201
Provision for Loan Loss (see note1)	75,000	119,422
Federal Supv/Examination Expense	14,795	26,604
Other Operating Expenses	22,339	17,970
Total Operating Expenses	<u>3,232,922</u>	<u>3,213,260</u>
NET OPERATING INCOME (LOSS)	<u>543,516</u>	<u>71,743</u>
OTHER INCOME / EXPENSE		
Non-operating (Expense) Income	82,448	109,555
Gain on Sale of Securities	-	-
Dividends	(141,092)	(80,377)
Grant Receipts	<u>3,843,258</u>	-
Total Other Income / Expense	<u>3,784,614</u>	<u>29,178</u>
NET INCOME (LOSS)	<u>\$4,328,129</u>	<u>\$100,921</u>

**COMPARATIVE ANALYSIS OF CAPITAL AND RESERVE ACCOUNTS
AS OF DECEMBER 31, 2023 AND 2022**

REGULAR RESERVE		
(Account 93100)	<u>12/31/23</u>	<u>12/31/22</u>
Balance - beginning of period	\$ 501,204	\$ 501,204
Balance - end of period	<u>\$ 501,204</u>	<u>\$ 501,204</u>
UNDIVIDED EARNINGS		
(Account 94000)		
Balance - beginning of period	\$5,943,112	\$5,842,191
'CECL' (One-time Adj./Other Adj.)	(282,720)	-
New Balance-beg. of yr. after adj.	\$5,660,392	-
Net income (Loss) for period	<u>\$4,328,129</u>	<u>100,921</u>
Balance - end of period	<u>\$9,988,521</u>	<u>\$5,943,112</u>
ALLOWANCE FOR LOAN LOSSES		
(Account 71900)		
Balance - beginning of period	\$ 599,691	\$ 657,130
Provision for Loan Losses	75,000	119,422
'CECL' Adj.(one-time Und. Earn. adj.)	298,121	-
Write-offs for Period	(302,657)	(253,655)
Recoveries on Written-off Loans & Other	<u>114,809</u>	<u>76,794</u>
Balance - end of period	<u>\$784,964</u>	<u>\$599,691</u>

ACCUMULATED UNREALIZED GAINS/LOSSES

(Account 94500)		
Balance - beginning of period	\$ (3,703,150)	\$(434,841)
Change for period	<u>548,478</u>	<u>(3,268,309)</u>
Balance - end of period	<u>\$(3,154,672)</u>	<u>\$(3,703,150)</u>

VOLUNTEERS – BOARD OF DIRECTORS

Aida Garcia	Chairperson
Maria Castaneda	Vice Chair
William Kee	Board Treasurer
Patricia Smith	Board Member
Dell Smitherman	Board Member
Charisse Simpson	Board Member
Jean Joachim	Board Member

SUPERVISORY COMMITTEE MEMBERS

Gina Newton	Chair
Anthony Garcia	Vice Chair
Peter Vanamee	Member
Charlotte Hackett	Member
Roberta Kenner	Member

ADMINISTRATION

Kathya Pierre	Chief Executive Officer
Anastasia Wallace	Chief Operating Officer
Shanel Richards	Loan Manager
Samantha Dorsainvil	MSR/ Teller Supervisor

OFFICE STAFF

Yelizaveta Agadzhanova	Kaina Jean -Baptiste
Felipe Arroyo	Yvonne Lozada
Teresa Edwards	Karen Nunez
Rigoberto Fermin	Sarah Parkes
Tanjina Hafiz	Christopher Ramlall
Fazeela Hussain	Raven Slaughter



ANNUAL REPORT 2023



1199 SEIU FEDERAL CREDIT UNION

498 7TH AVENUE, 2ND FL

NEW YORK, NY 10018

WEBSITE: WWW.1199FEDERALCU.ORG

TEL: (212) 957 - 1055

EMAIL: MEMBERSERVICES@1199FEDERALCU.ORG



CEO'S MESSAGE

Welcome to our 84th annual meeting, I am Kathya Pierre, CEO of 1199 SEIU Federal Credit Union. It is my role to implement approved policies and to ensure that the goals established by the Board of Directors are met. I've been very lucky to have a great staff to assist me.

Our Credit Union continues to remain financially healthy despite the state of the economy, and we are optimistic that 2024 will be as successful as the last. We understand how outside forces can affect you, and we encourage members to look at our financial products to see if there is a way we could lower their loan payments. We also encourage you to utilize our Remote Deposit Capture (RDC) features to help you save time and effort commuting to the credit union. As promised last year, our goal was to increase the membership and expand our products and services, and we have done just that. I'm happy to report that we have applied to our regulators to expand our field of membership. We also added to the products being offered. To name a few, we added a Certificate of Deposit program as a way of giving back to our members with competitive rates. We added a couple of new loan types, (eg. Birthday, Loyalty, Emergency, etc.) and we have done just that.

I would like to remind you that we are here for you and your immediate family members, as we've always been. Please reach out to us and share your stories so we can craft a solution that is in your best interests.

While the world has changed a great deal, our commitment to serve you has never been stronger. We are working tirelessly on new initiatives intended to improve how we serve you and your financial needs.

On behalf of my staff and myself, thank you for continued loyalty and for choosing 1199 SEIU Federal Credit Union as your trusted financial partner. We look forward to a long and healthy relationship with you.

CHAIR'S MESSAGE

I would like to say that it is an honor and a privilege to represent the members of 1199 SEIU Federal Credit Union. All of us on the board are members of the credit union just like you. We have a vested interest in not just the financial success of our credit union, but the well-being of our fellow members. Our top priority as board members is to guide and support the management and employees in ensuring that the mission and values of 1199 SEIU Federal Credit Union are upheld.

1199 SEIU Federal Credit Union is better than a bank! We are better than a bank because we are a credit union. You are not a customer; you are a member-owner. You have a say in what we do.

We took some very important steps to attain our long-term goals of serving you and we will continue to do so. Every goal will have our members in mind. We have no other reason to exist, however, please be mindful that the loans that you borrow belong to the membership at large, which means, you, and all of us on the panel. We all have a fiduciary responsibility to keep our commitment when borrowing.

I would like to thank Our Chief Executive Officer, Kathya Pierre, and her staff, as well as my fellow board members and Supervisory Committee members. They are the supporting pillars of this organization.

Thank you for allowing me to continue to serve you!

SUPERVISORY COMMITTEE MESSAGE

Good evening, everyone and welcome to our 84th annual shareholders' meeting. I am Gina Newton, Chair of the Supervisory Committee. The Supervisory Committee is comprised of 5 volunteer members appointed by the Board of Directors and functions independently of Credit Union management. The other members are Anthony Garcia, Peter Vanamee, Charlotte Hackett, and Roberta Kenner.

The Supervisory Committee is responsible for the safety and soundness of 1199 SEIU Federal Credit Union by ensuring compliance with the Credit Union Act, Credit Union bylaws, and the National Credit Union Administration's rules & regulations. As an independent body, the Supervisory Committee ensures that the Board of Directors establishes policies and procedures that properly safeguard members' assets.

We are responsible for the "Annual Supervisory Committee Audit". This audit ensures compliance with generally accepted accounting principles and fair presentation of our financial statements. Since this is a major undertaking, the Supervisory Committee engaged the services of Anthony J. Simeone, Certified Public Accountant. We also oversee the Internal Audit function and investigate members' grievances not resolved to their satisfaction by management. The Supervisory Committee has contracted with Inclusiv a consulting firm who provides the internal audit function on behalf of the 1199SEIU Federal Credit Union supporting the Supervisory Committee and leadership with selected operations and accounting reviews on a monthly and quarterly basis and a report of findings provided quarterly to the Supervisory Committee Chair.

Because of our continuous monitoring of the Board of Directors & Management's activities, on-going Internal Reviews, and our Annual Supervisory Committee Audit we are confident that your money is safe. Also, the National Credit Union Administration Share Insurance Fund insures credit union accounts up to \$250,000. You are in Safe hands with 1199 SEIU Federal Credit Union.

COMPARATIVE STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2023 AND 2022

	<u>12/31/2023</u>	<u>12/31/2022</u>
ASSETS		
Loans	\$31,581,884	\$ 28,136,688
Less: Allowance for Loan Losses	(784,964)	(599,691)
Net Loans	30,796,920	27,536,997
Cash	4,409,156	1,319,478
Investments	52,223,427	58,188,453
Prepaid Expenses	89,168	23,212
Accrued Interest/Other Receivables	625,717	224,757
Fixed Assets at Book Value	107,840	125,911
Deposit in NCUSIF	<u>841,813</u>	<u>855,600</u>
TOTAL ASSETS	<u>\$89,094,041</u>	<u>\$88,274,408</u>
LIABILITIES		
Payables and Clearing Accounts	74,758	65,436
Line of Credit (LOC)	-	1,760,000
Accrued Expenses	63,816	133,358
Dividends Payable	-	-
Other Liabilities	9,069	9,059
Deferred Income	<u>95,241</u>	<u>98,353</u>
TOTAL LIABILITIES	<u>\$242,884</u>	<u>\$2,066,206</u>
SHARES	<u>\$81,516,104</u>	<u>\$83,467,035</u>
CAPITAL		
Statutory Reserve	501,204	501,204
Undivided Earnings	9,988,521	5,943,113
Accumulated Unrealized Gain/Loss	<u>(3,154,672)</u>	<u>(3,703,150)</u>
TOTAL CAPITAL	<u>\$7,335,053</u>	<u>\$2,741,167</u>
TOTAL LIABILITIES, SHARES AND CAPITAL	<u>\$89,094,041</u>	<u>\$88,274,408</u>